

London Luton Airport Response to the Call for Evidence on Provision of Terminal Air Navigation Services in the UK

Introduction

The CAA is seeking evidence to provide assistance and advice that the Secretary of State for Transport (SoS) has requested from the CAA under Section 16 of the Civil Aviation Act 1982.

This document seeks to provide evidence to the CAA for the above mentioned purposes.

Detail

In 2010 London Luton Airport Operations Ltd (LLAOL) ran an open tender for the provision of TANS including engineering services, the contract was awarded to NSL.

The tender process was carried out under OJEU rules as the size of the contract dictated a legal requirement to do so. From the outset there was interest from a number of Service Providers but ultimately only received 2 formal submissions in the end (Peel Airports and NSL).

Bids were evaluated on a number of aspects including;

- Overall contract price
- Number of services offered against the ITT.
- Organisation experience.
- Organisation commitment.
- Transitional arrangements, etc

LLAOL feels that it benefitted greatly from running an open tender including;

- Transparency surrounding the cost base
- A more productive relationship with the supplier
- A clear set of responsibilities to the contract.

With the proximity of other larger London airports it was felt that the deed of the trust of the promise was a barrier to the process and a number of issues with this promise were highlighted during this process.

LLAOL would definitely consider running an open tender for this contract in the future due to the above mentioned benefits and also due to the recent introductions of operators into the UK market.