(£ Million)

1995

	Total	British	Other UK
		Airways	Airlines
			(b)
REVENUES ( ) 51 + 61			
1 Scheduled Passenger (a) First Class		]	
(b) Normal Economy	7 336.0	] 6 072.0 ]	1 264.1
(c) Other Scheduled Service Pax	24.4	] 23.5	0.0
Scheduled Excess Baggage     Scheduled Freight and Diplomatic bags	24.4 599.7	23.5 524.2	0.9 75.5
4 Scheduled and Non-scheduled Mail	48.1	38.5	9.6
5 Non-scheduled flights (a) Inclusive Tours		] - ]	
(b) ABC other than part charter		, ] - ]	
(c) Cargo	1 709.6	-	
(d) Other		j - j	•
6 Incidental Revenue	118.8	0.2	118.6
7 Total Operating Revenues	9 836.7	6 658.4	3 178.3
<u>EXPENSES</u>			
8 Flight crew salaries		] ]	
9 Flight crew allowances and expenses	751.5	] 485.9 ]	265.6
10 Cabin crew salaries (including training)		]	
11 Cabin crew allowances and expenses	215.1	194.6	20.5
12 Aircraft fuel and oil	945.5	603.2	342.3
13 Flight equipment insurance and uninsured losses	38.1	14.4	23.7
14 Rental of flight equipment	541.5	139.4	402.2
15 Flight crew training (when not amortised)	34.7	22.3	12.4
16 Flight crew expenses other than items 8-15	20.5	-	20.5
17 Maintenance and overhaul (a) Fixed	761.1 177.1	630.9	130.1 177.1
(b) Variable 18 Depreciation of aircraft fleet (including spares)	372.3	299.8	72.5
19 Depreciation of ground property and equipment	96.2	77.6	18.6
20 Amortisation of development and pre-operating costs	2.4		2.4
21 Flight crew training (when amortised)	3.1	_	3.1
22 Landing and departure fees	334.9	180.5	154.4
23 En-route and other Navigation service charges	465.6	248.8	216.8
24 Handling charges and parking fees	451.6	195.7	255.9
25 Station costs	283.3	235.4	47.9
26 Passenger services (a) Fixed	352.9	352.7	0.3
(b) Variable	194.1	-	194.1
27 Passenger embarkation fees	369.0	170.8	198.3
28 Passenger insurance	22.1	16.1	6.0
29 Sales	15.0	-	15.0
30 Reservations	262.0	231.9	30.1
31 Advertising and promotion	138.7	92.8	45.9
32 Commission	933.8	821.3	112.6
33 General and administrative	712.3	560.3	152.0
34 Specific cargo costs	366.6	307.3	59.2
35 Other operating expenses	49.2	(3.8)	53.0
36 Total Operating Expenses 37 Operating Profit (or Loss)	8 911.0 925.7	5 877.7 780.7	3 033.3 145.0
38 Profit or Loss on disposal of fixed assets	925.7 27.9	20.0	7.9
39 Interest payable less receivable (Net)	(211.7)	( 224.0)	12.3
40 Direct subsidies from public funds	(0.1)	(224.0)	(0.1)
41 Other payments from public funds	( 0.1)	_	( 0.1)
42 Dividends receivable	50.5	60.0	( 9.5)
43 Other non-operating items	(46.2)	( 51.8)	5.6
44 Non-Operating Items (Net)	(179.6)	(195.8)	16.2
45 Profit or Loss (-) before Taxation	746.1	584.9	161.2

- (a) Revenue and Expense headings relate to British Airways and Caledonian Airways only.
- (b) Virgin Atlantic Airways' financial report covers a 10 month period.
- (c) KLM uk's (formerly Air UK) financial report covers a 15 month period.
- (d) Caledonian Airways' financial report covers a 15 month period.
- (e) Air UK Leisure and Leisure International Airways operated as a single company after October 1997. To enable comparisons with the financial data, traffic statistics for the two companies have been merged.
- (f) Airline Management Ltd, ceased operations November 1998.
- (g) British Midland Airways includes British Midland Commuter results.
- (h) JMC Airlines financial report covers a 14 month period.

ACCOUNT SUMMARY 1995-1999

(£ Million)

1996 1997 British Other UK Total British Other UK Total Airlines Airlines Airways Airways (c)(d)(e) **REVENUES** 1 Scheduled Passenger (a) First Class 1 642.6 8 954.9 6 792.0 ] (b) Normal Economy 8 241.6 6 599.0 2 162.9 (c) Other Scheduled Service Pax ] ] ] 2 Scheduled Excess Baggage 25.3 24.0 1.3 21.6 19.8 1.8 3 Scheduled Freight and Diplomatic bags 693.7 570.0 ] 123.7 686.2 588.1 ] 98.1 4 Scheduled and Non-scheduled Mail 10.5 ] 10.5 7.7 7.7 5 Non-scheduled flights (a) Inclusive Tours (b) ABC other than part charter 1 901.3 ] 2 095.6 (c) Cargo 1 917.3 16.0 ] 2 117.0 ] 21.4 1 (d) Other 1 155.1 155.1 199.4 6 Incidental Revenue 199.4 7 Total Operating Revenues 11 043.4 7 209.0 3 834.4 11 986.7 7 421.3 4 565.4 **EXPENSES** 8 Flight crew salaries 1 636.0 312.8 981.5 604.7 376.8 9 Flight crew allowances and expenses 948.8 1 10 Cabin crew salaries (including training) ] ] 11 Cabin crew allowances and expenses 238.6 215.0 23.6 237.6 205.8 31.8 12 Aircraft fuel and oil 233.0 792.0 441.0 1 187.3 698.0 489.3 13 Flight equipment insurance and uninsured losses 31.4 8.0 23.4 30.2 6.9 23.3 14 Rental of flight equipment 676 3 185.0 4913 659.1 91.6 567 5 15 Flight crew training (when not amortised) 41.5 25.0 16.5 33.5 12.0 21.6 16 Flight crew expenses other than items 8-15 33.1 33.1 63.0 63.0 17 Maintenance and overhaul (a) Fixed 818.7 635.0 183.7 1 054.7 805.3 249.4 199.3 229.0 (b) Variable 199.3 229.0 18 Depreciation of aircraft fleet (including spares) 340.0 496.6 391.0 420.1 80.1 105.6 19 Depreciation of ground property and equipment 116.5 93.0 23.5 107.3 77.0 30.3 20 Amortisation of development and pre-operating costs (1.8)(1.8)21 Flight crew training (when amortised) 2.8 2.8 9.4 9.4 376.5 22 Landing and departure fees 361.4 188.0 173.4 183.0 193.6 23 En-route and other Navigation service charges 505.2 254.0 251.2 548.4 264.0 284.4 286.4 24 Handling charges and parking fees 493.4 207.0 525.0 192.6 332.4 25 Station costs 347.1 299.0 48.1 402.2 333.2 69.0 26 Passenger services (a) Fixed 491.0 376.0 115.0 424.8 336.7 88.1 (b) Variable 127.8 127.8 206.3 206.3 27 Passenger embarkation fees 401.5 172.0 229.5 406.0 158.7 247.3 28 Passenger insurance 34.7 28.0 6.7 55.1 33.0 22.2 29 Sales 474.8 456.0 18.8 125.9 103.1 22.8 37.1 30 Reservations 37.1 47.8 47.8 110.0 397.8 31 Advertising and promotion 173.5 63.5 477.4 79.7 32 Commission 1 041.6 916.0 125.6 1 030.7 864.2 166.5 33 General and administrative 936.9 677.4 259.4 1 160.4 877.3 283.1 34 Specific cargo costs 36.5 36.5 319.0 280.9 38.2 35 Other operating expenses 65.4 65.4 70.9 70.9 10 286.1 6 612.4 3 673.7 11 266.0 6 916.7 36 Total Operating Expenses 4 349.3 37 Operating Profit (or Loss) 757.3 596.6 160.7 720.8 504.6 216.2 38 Profit or Loss on disposal of fixed assets 22.5 20.0 2.5 167.1 164.0 3.1 39 Interest payable less receivable (Net) (178.3)(182.0)3.7 (171.2)(168.0)(3.2)40 Direct subsidies from public funds 41 Other payments from public funds 131.8 131.0 8.0 80.6 0.6 42 Dividends receivable 0.08 43 Other non-operating items 80.3 75.0 5.3 5.3 5.3 56.2 44.0 12.2 81.8 76.0 44 Non-Operating Items (Net) 5.8 640.6 172.9 45 Profit or Loss (-) before Taxation 813.5 802.5 580.6 222.0

1998 1999

Total	British Airways	Other UK Airlines (f)(g)	Total	British Airways	Other UK Airlines (g)(h)
9 226.9 ] 27.5 106.0 552.4 ] 2 595.0 ]	[ ] 6 732.1 ] 22.1 [ ] 550.5 ] [ ] 17.6 ]	2 494.7 ] 5.3 106.0 2.0 ] 2 577.4 ]	9 276.8 ] 25.3 128.0 562.0 ] 2 808.2 ]	[ ] 6 600.2 ] 21.6 [ ] 543.8 ] [ ] 20.3 ]	2 676.6 ] 3.7 128.0 18.3 ] 2 787.9 ]
228.5 12 736.3	17.2 7 339.5	211.3 5 396.8	307.5 13 107.8	24.9 7 210.8	282.5 5 897.0
1 103.4 ] 246.9 1 064.5 25.3 1 175.0 40.4 106.2 1 044.5	[ ] 624.4 ] 215.9 558.6 3.7 423.2 8.9 - 770.2	30.9 505.9 21.6 751.9 31.6 106.2 274.3	264.9 1 439.0 38.3 1 306.7 70.7 92.1 1 046.6	226.9 820.5 6.3 513.0 6.6	38.0 618.5 32.1 793.8 64.1 92.1 342.8
257.1 619.8 131.4 3.4 5.6 392.9 603.4	499.6 94.6 - - 176.6 286.6	257.1 120.2 36.8 3.4 5.6 216.3 316.9	273.0 650.3 152.9 (2.3) 1.2 420.8 605.0	507.6 111.4 - - 181.4 273.5	273.0 142.7 41.5 (2.3) 1.2 239.4 331.6
590.2 466.7 481.1 239.3 488.3 36.5 137.2 58.8 498.4	207.1 374.4 391.3 - 158.4 29.0 112.7 - 413.1	383.1 92.3 89.8 239.3 330.0 7.5 24.5 58.8 85.3	595.1 532.6 432.2 299.0 382.2 32.9 143.3 64.5 504.4	212.0 369.5 420.8 - 91.8 26.8 115.4 - 398.5	383.1 163.0 11.4 299.0 290.4 6.1 27.9 64.5 106.0
1 029.8 763.9 349.4 10.7 11 970.4 765.9	847.4 373.9 309.0 - 6 878.4 461.1	182.4 390.0 40.5 10.7 5 092.0 304.8	1 008.5 771.3 329.3 107.1 12 779.6 328.1	330.3 824.9 343.6 305.3 14.6 7 114.3 96.4	183.6 427.7 24.0 92.5 5 665.3 231.7
52.2 ( 371.9) - - 6.0 ( 58.0) ( 394.6)	49.4 ( 396.6) - - 6.0 ( 56.1) ( 397.3)	2.8 24.7 - - (1.9) 2.7	285.5 ( 432.9) - - 280.0 ( 1.6) 131.0	254.7 ( 431.0) - - 280.0 ( 0.4) 103.3	30.8 (2.0) - - (1.1) 27.7
371.3	63.8	307.5	459.1	199.8	259.4