MAJOR UNITED KINGDOM AIRLINES - PROFIT AND LOSS ACCOUNT SUMMARY 2000 - 2001 (£ Million)

| | TOTAL UK AIRLINES | 2000 BRITISH AIRWAYS PLC | OTHER UK AIRLINES | TOTAL UK AIRLINES | 2001 BRITISH AIRWAYS PLC | OTHER UK AIRLINES |
|--|----------------------|--------------------------------|----------------------|----------------------|--------------------------------|----------------------|
| REVENUES | | | | | | |
| 1 Scheduled Passenger (a) First Class | , |) | 1 | ١ | 1 | 1 |
| (b) Normal Economy | 10 227.1 | 7 069.3 | 3 157.9) | 9 652.1) | 6 293.3) | 3 358.8) |
| (c) Other Scheduled Service Pax | 10 227.11 |) , , , , | 0 107.0) | 0 002.1) | 0 200.0) |) |
| 2 Scheduled Excess Baggage | 27.5 | 21.8 | 5.7 | 38.8 | 31.3 | 7.6 |
| 3 Scheduled Freight and Diplomatic bags | 129.2 | | 129.2 | 117.4 | - | 117.4 |
| 4 Scheduled and Non-scheduled Mail | 599.4 | 573.5 | 25.9 | 538.1 | 471.4 | 66.7 |
| 5 Non-scheduled flights (a) Inclusive Tours |) |) |) |) |) |) |
| (b) ABC other than part charter | |) |) |) |) |) |
| (c) Cargo | 2 862.3 | 18.6) | 2 843.7) | 2 950.9 | 18.8) | 2 932.1) |
| (d) Other | 057.0 |) |) |) | 10.5 |) |
| 6 Incidental Revenue | 257.3 | 19.6 | 237.7 | 283.6 | 42.5 | 241.1 |
| 7 Total Operating Revenue | 14 102.8 | 7 702.8 | 6 400.0 | 13 580.8 | 6 857.2 | 6 723.7 |
| EXPENSES | | | | | | |
| 8 Flight crew salaries | |) |) |) |) |) |
| 9 Flight crew allowances and expenses | 1 272.9 | 650.6 | 622.3) | 1 284.1) | 649.2) | 635.0) |
| 10 Cabin crew salaries (including training) | |) |) |) |) |) |
| 11 Cabin crew allowances and expenses | 276.0 | 232.1 | 43.9 | 319.9 | 214.3 | 105.6 |
| 12 Aircraft fuel and oil | 1 838.1 | 1 000.3 | 837.8 | 1 851.2 | 944.6 | 906.6 |
| 13 Flight equipment insurance and uninsured losses | 25.7 | 3.4 | 22.2 | 49.5 | 18.2 | 31.3 |
| 14 Rental of flight equipment | 1 409.5 | 556.7 | 852.7 | 1 570.6 | 556.2 | 1 014.4 |
| 15 Flight crew training (when not amortised) 16 Flight crew expenses other then items 8-15 | 56.1 104.0 | 11.0 | 45.1 104.0 | 53.1 137.0 | 6.7 | 46.4 137.0 |
| 17 Maintenenance and overhaul (a) Fixed | 1 069.7 | 659.2 | 410.5 | 1 067.7 | 684.4 | 383.3 |
| (b) Variable | 289.7 | - | 289.7 | 338.9 | - | 338.9 |
| 18 Depreciation of aircraft fleet (including spares) | 746.9 | 564.3 | 182.6 | 743.3 | 578.3 | 165.0 |
| 19 Depreciation of ground property and equipment | 195.0 | 137.1 | 57.9 | 191.3 | 139.2 | 52.1 |
| 20 Amortisation of development and pre-operating costs | - | - | - | - | - | - |
| 21 Flight crew training (when amortised) | 0.8 | - | 0.8 | 1.4 | - | 1.4 |
| 22 Landing and departure fees | 428.4 | 171.4 | 257.0 | 425.3 | 166.3 | 259.0 |
| 23 En-route and other Navigation service charges | 606.2 | 275.6 | 330.5 | 622.1 | 277.5 | 344.7 |
| 24 Handling charges and parking fees | 689.0 | 230.9 | 458.1 | 660.6 | 223.8 | 436.8 |
| 25 Station Costs | 415.0 | 338.5 | 76.5 | 485.2 | 346.7 | 138.5 |
| 26 Passenger services (a) Fixed | 421.1 | 406.3 | 14.8 | 399.0 | 353.2 | 45.8 |
| (b) Variable | 290.2 400.1 | 96.2 | 290.2 303.8 | 332.6 405.8 | 74.1 | 332.6 331.7 |
| 27 Passenger embarkation fees 28 Passenger insurance | 29.0 | 23.8 | 5.2 | 49.5 | 30.5 | 19.0 |
| 29 Sales | 105.4 | 77.7 | 27.7 | 120.1 | 86.1 | 34.0 |
| 30 Reservations | 75.7 | - | 75.7 | 76.5 | - | 76.5 |
| 31 Advertising and promotion | 535.6 | 403.1 | 132.4 | 389.2 | 288.7 | 100.5 |
| 32 Commission | 1 028.4 | 817.5 | 210.9 | 790.9 | 626.7 | 164.2 |
| 33 General and administrative | 807.3 | 366.1 | 441.1 | 806.3 | 455.0 | 351.3 |
| 34 Specific cargo costs | 334.2 | 295.7 | 38.5 | 355.0 | 259.1 | 96.0 |
| 35 Other operating expenses | 70.3 | 4.5 | 65.8 | 12.7 | - | 12.7 |
| 36 Total Operating Expenses | 13 519.6 | 7 322.1 | 6 197.4 | 13 538.8 | 6 978.7 | 6 560.1 |
| 37 Operating Profit (or Loss) | 583.3 | 380.6 | 202.6 | 42.0 | (121.5) | 163.6 |
| 38 Profit or Loss on disposal of fixed assets | 5.2 | (36.3) | 41.5 | 124.1 | 122.7 | 1.4 |
| 39 Interest payable less receivable (net) | (270.7) | (257.1) | (13.5) | (303.7) | (280.5) | (23.2) |
| 40 Direct Subsidies from public funds | (2.0.7) | (201.1) | (10.0) | - | (200.0) | - |
| 41 Other payments from public funds | - | - | _ | _ | _ | - |
| 42 Dividends receivable | 155.9 | 144.9 | 11.0 | 92.2 | 92.2 | - |
| 43 Other non-operating items | (9.8) | - | (9.8) | 27.1 | - | 27.1 |
| 44 Non-Operating Items (net) | (119.3) | (148.5) | 29.2 | (60.3) | (65.6) | 5.3 |
| , | | | | | | |
| 45 Profit or Loss (-) before Exceptionals and Taxation | 463.9 | 232.1 | 231.8 | (18.3) | (187.1) | 168.8 |

NOTES 2000 - British World Airlines financial report cover a 10 month period. 2000 - British Airways Plc includes British Airways (Euro Ops) LGW results. 2001 - British Regional Airlines Ltd financial report covers a 15 month period 2001 - Thomas Cook Airlines Ltd financial report covers a 10 month period